



AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

GREETINGS FROM YOUR PRESIDENT

Bob Kovacs



Our annual Holiday/Year-End Party will be held on Thursday, December 16th. As in years past, if you bring a new, unwrapped toy, your lunch will be free.



Happy Holidays

Yes, folks- it's that time of year again- time for endless shopping, visiting relatives we really don't want to see, and of course, partying like a rock star with the wild men and women of ASPE at our Holiday/Year-End Party!

Our annual Holiday/Year-End Party, will be held on Thursday, December 16th. As in years past, if you bring a new, unwrapped toy, your lunch will be free. All donated toys will be delivered to Children's Healthcare of Atlanta for distribution to patients who are hospitalized over the holidays. Thanks to Bob Peppel for offering to play Santa Claus by delivering all the toys to CHOA after the meeting- hopefully we'll collect enough toys that he'll need a U-Haul to get them all there.

I'd like to take this opportunity to thank all of our members for their participation in this year's events, and especially all of the officers and board members who keep the organization running. Lastly, as I did last year, I'd like to offer a special "thank you" to LaTarsha Bailey of Palacio Collaborative, who has really made this newsletter look great again this year.

Here's wishing you all Happy Holidays and a work-filled, prosperous New Year!

Regards,

Bob



ASPE LUNCH PROGRAM



THURSDAY

December 16, 2010

11:30 am – 1:00 pm

CROSS CREEK CAFÉ

1221 Cross Creek Pkwy

Atlanta, GA 30327

Price \$15.00



RSVP is required.



Please RSVP to
LaTarsha Bailey
at 404.609.9006 or
respond via email by

Wednesday
December 15, 2010.



Check out the latest ASPE Atlanta
Chapter No. 14 events at
www.aspeatlanta.org



ASPE ATLANTA CHAPTER NO. 14

HOLIDAY & END OF YEAR

PARTY

**EVERYONE IS INVITED TO THE
ASPE HOLIDAY AND END OF
YEAR PARTY!**

Bring a new unwrapped toy (or toys) for the Children's Healthcare of Atlanta Toy Drive and your lunch is free! Come celebrate with us a great and productive year and hope for a new and prosperous one. Enjoy a great time while making the difference in the life of a sick child during this Season of Giving.



BUCKHEADLife
Restaurant Group

**ENTER A CHANCE
TO WIN \$120 GIFT CARD
FOR BUCKHEAD RESTAURANTS**

We are adding to the fun and fare this year with our ASPE HOLIDAY RAFFLE. Purchase a \$5 raffle ticket when you attend the Holiday Party this Thursday, December 16th and you could win a \$120 gift card from the Buckhead Life Restaurant Group. With access to over ten of Buckhead's finest venues, your season will definitely be brighter. See you there!

CHILDREN'S HEALTHCARE OF ATLANTA TOY DRIVE



Children need Children's.®

Children's Healthcare of Atlanta began taking toy collections for the Children and parents at Children's Healthcare of Atlanta. Many young ones and their parents will be spending Christmas in treatment at the hospital. Your donations of unwrapped toys will help local neighbors in need this Christmas and bring donations for the families!

Children Need a Place Uniquely Their Own

Children should be cared for by pediatric doctors, nurses and specialists who understand them. Children's Healthcare of Atlanta cares for more than half a million patients annually and operates three hospitals in metro Atlanta:

- 520 staffed beds in three children's hospitals
- 16 neighborhood locations, including:
 - Four Immediate Care Centers
 - One Primary Care Center
 - Marcus Autism Center
- More than 7,500 employees
- Access to more than 1,600 pediatric physicians
- 6,500 volunteers

Children's is the largest Medicaid provider in the state, serving eight out of 10 pediatric inpatient Medicaid cases in Atlanta and four out of 10 statewide. Children's Healthcare of Atlanta is committed to providing medically needed healthcare to the children of Georgia. In 2008, Children's provided \$103 million in unreimbursed care to patients.

Information for this article were taken from the Children's Healthcare of Atlanta and Toy Drive Facebook websites:

www.choa.org

The American Society of Professional Estimators
Atlanta Chapter No.14
Meeting Minutes – General Assembly



Minutes of the November 18, 2010 Meeting

The monthly meeting was held at the Cross Creek Country Club. The meeting was called to order by Bob Kovacs at 12:00 pm.

In attendance were: J. D. Bailey, Charles Cofer, Mike Davis, Robert Dawson, Dan Egle, Dave Floyd, Jack Fuller, James Greiner, Ed Hulse, Bob Kovacs, David Laminack, Steve Marks, Bob Peppel, Susan Smith, Wayne Smith, James Spangler, Robert Weisenburn & Brett Withers.

Minutes: Motion to accept October minutes Dan Egle, 2nd Susan Smith

Committee Reports

Treasure's Report:
None

Old Business

None

New Business

Toy Drive for Egleston
Christmas Lunch/Social December 16th
Jack Fuller presented CPE certificates and pins to Bob Kovacs and Jonathan Roberts

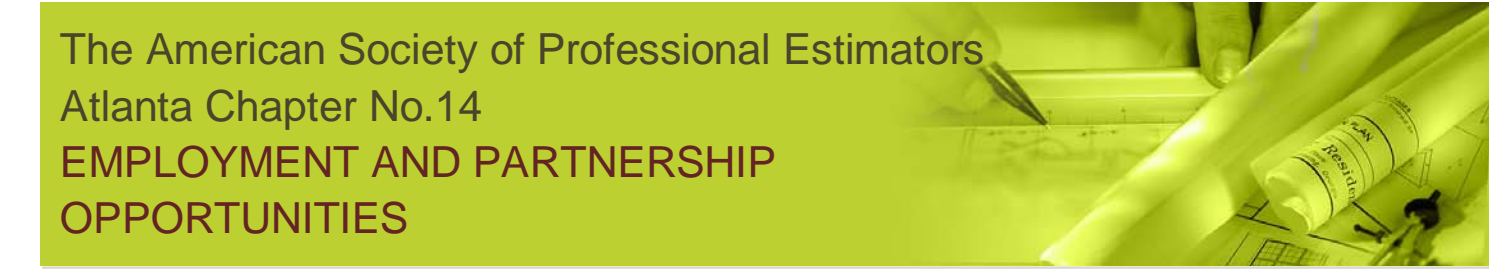
Program

SECO Architectural Systems
Bill Cheeley

Adjournment

The meeting was adjourned at 12:48pm. Motion to adjourn Dan Egle, 2nd Jack Fuller
Respectfully Submitted

R. Brett Withers CPE
Secretary



The American Society of Professional Estimators
Atlanta Chapter No.14
**EMPLOYMENT AND PARTNERSHIP
OPPORTUNITIES**

GREAT OPPORTUNITY

Ten year old general contractor company is losing business partner. Partner was responsible for estimating and some project management. Candidate would be responsible for these duties. Partnership opportunity is also available. Timberline knowledge is a must. Junior estimator with ambition will receive full consideration. **Send resume in confidence to palmer2505@aol.com**

HIRING IMMEDIATELY!

Delta Construction Partners has been retained by leading national Electrical Contractors to fill the following positions immediately.

California:

Electrical - Senior Estimator (3 positions: San Jose, San Francisco and Los Angeles)

Must have 10+ years industrial/commercial estimating experience. Large project management including hospitals, medical facilities, data centers, hotels, retail, multi-family. Must have successfully won large project in excess of \$5M.

Electrical - Senior Project Manager (Los Angeles)

The Senior Project Manager is responsible for leading and directing the overall planning, manpower, budget, and production of the electrical construction projects greater than \$5M in size.

Florida:

Electrical - Sales / Service Manager (Residential) (Tampa)

Must be extremely personable and have the ability to interact with clients. Should be licensed. Experience with training and coaching technicians. Must be willing to start this venture from the ground floor. Have the ability to oversee numerous territories.

Electrical - Sales / Service Manager (Tampa)

Experience leading a service contracting business with revenues at least \$1M. Ability to develop and maintain rapport relationships at all levels of an organization. Complete understanding of strategic plans, finance and budgets. Ability to manage 3-4 technicians.

Electrical - MEP / Pre-Construction Coordinator (St. Petersburg)

Minimum of 10 years field/practical knowledge required, with extensive experience with all aspects of MEP contracting. Must have ten years electrical field experience and at least 4 years working at a GC as a MEP Coordinator.

Electrical Contracting - CFO

Our confidential client is looking for a highly experienced CFO for their electrical construction company. This professional must have vast experience working at a publicly traded company.

Georgia:

Electrical - Sr. Project Manager

Minimum experience of 15 yrs of relevant electrical project management, construction management, general contracting, or other related fields. Candidate should have experience with healthcare projects.

(CONTINUED ON NEXT PAGE)



The American Society of Professional Estimators
Atlanta Chapter No.14
**EMPLOYMENT AND PARTNERSHIP
OPPORTUNITIES**

Illinois (Chicagoland):

Electrical - Sr. Project Manager (Pipeline / Utility) - \$150K - \$175K

Must reside in PA, OH or IN. Must possess a Professional Engineer certification. Experience in pipe and conduit installations. Gas transmission & distribution pipeline installs. Petroleum pipeline and pump construction and maintenance and experience with both liquid and gas aspects of the business.

Electrical - Sr. Project Manager

10-15 years Industrial project management experience mandatory. Experience with food processing plants. Knowledge of A/C & D/C motors, A/C & D/C variable speed drive systems, motions (single and three phase), motor control systems, P.L. C. systems, process control systems, and industrial electronics, circuit boards, computer hardware and software.

Mid-Atlantic Region:

Electrical - Superintendent / Foreman (Mid Atlantic)

Candidates must have 10 years or more experience in running high rise or high density, commercial or multi-family residential construction projects out of the ground until completion.

Minneapolis:

Electrical - Sr. Project Manager (Data Centers)

Candidates must have an outstanding track record of completing profitable large scale (\$10M+) commercial and Industrial projects. Must have experience with Industrial, commercial (data centers) as well as medical facilities.

New York:

Electrical - Chief Estimator (Infrastructure)

15-20 years Industrial Sr. Project Management experience mandatory (field experience preferred). Experience with roadway (street/traffic lights), Bridges (movable or large fixed bridges), Commercial (Water treatment plants / power), Transit (railways / signals / communication).

Texas:

Electrical - Estimator (DFW)

4-8 years electrical estimating experience. Project experience should consist of commercial and industrial over \$1M budget.

Electrical Project Manager / Estimator - Wastewater (Houston)

10+ years successful estimating experience specifically with Waste water treatments facilities with a budget in the \$1-2M range. Must be able to both estimate and manage project simultaneously.

Electrical - Chief Conceptual Estimator / Pre-Con Mgr (Austin) - \$150K +Bonus

Ability to prepare conceptual estimates with narratives written by local code and estimated projects up to \$15M. Must have 5+ years conceptual estimating.

Electrical - Testing & Maintenance Project Manager (NW Texas) \$85K + Bonus

Candidate must have a minimum of ten years experience troubleshooting with projects such as Gas Plants, Oil refineries and Healthcare facilities. Substation design experience a plus.

Bob Magnan, CPC

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Forward referrals to bob@deltaconstructionpartners.com. If we successfully place your referral we will compensate you with a \$500.00 referral bonus! Thank you for your help.

ASPE ATLANTA CHAPTER NO. 14

ASPE Code of Ethics Basic Canons

Canon #1 - Professional estimators shall perform services in areas of their discipline and competence.

Canon #2 - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Canon #3 - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Canon #4 - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Canon #5 - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Canon #6 - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Canon #7 - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Canon #8 - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Canon #9 - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts that are intended to be or may be construed as being unlawful acts of bribery.

2010-2011 ASPE Officers

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