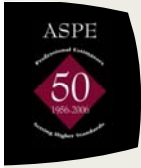




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15 ISSUE | 6 VOLUME | 08 YEAR

American Society of Professional Estimators



Atlanta Chapter
No. 14

“DEDICATED TO THE PROMOTION OF THE PROFESSION AND THE BENEFIT OF THE CONSTRUCTION INDUSTRY”

There are exciting local and national ASPE events in the coming weeks and months ahead. The next big event on the horizon is the Construction Expo on May 14th and 15th.



Bob Peppel
President

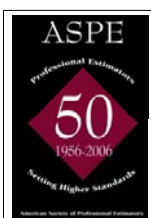
Greetings from the President

It's hard to believe that Easter is past and April 15th is here. We are only a week away from the start of the Estimating Academy, thanks to the efforts of Wayne Smith. In addition to Wayne's tireless efforts, I wish to thank all those who volunteered to be instructors. All of those who did not get to be instructors this year need to get your applications in early for next year.

The next big event on the horizon is the Construction Expo on May 14th and 15th. You should have received a preliminary schedule for manning the booth. If your name is not on the list and you would like to help, please let me know as soon as possible. We are ordering golf shirts for everyone, so let us know your size as well. We need to firm up everything by our meeting on the 17th. At our meeting on the 17th, I will have free passes for you and also for you to pass along to your vendors, suppliers, clients and co-workers, so be thinking about how many you could use.

Did everybody mail in their ballot for the national election? They need to be postmarked by the 15th. Speaking of elections, Reed Thomas is putting together a slate of officers for our local election which will be held at our June meeting. If you would like to serve as either an officer or a board member, please let him know. It's a great way for CPE's to earn re-certification points.

At our last board meeting, it was decided that the chapter would set aside \$3,000 to be divided among convention attendees. I urge you to take advantage of it. The chance to meet estimators from all over the country as well as seeing how the society functions at the national level is exciting. Going to historic Baltimore and its proximity to Washington and Philadelphia offers some great family sightseeing opportunities as well.



UPCOMING NATIONAL EVENTS

The 2008 ASPE National Estimating Academy & Convention will be held July 9-12 at the Baltimore Inner Harbor Hyatt. Our annual convention provides two days of presentations by nationally known speakers in the construction industry. ASPE's Technical Documents Committee prepares a book for each convention attendee that contains papers submitted by the speakers at these educational sessions. For more information, please visit www.aspenational.org.



Atlanta Chapter 14 April Meeting Speaker

DAVID SCHITTHELM
Director of Architectural Solutions
Corporate Environments



David Schitthelm
Director of
Architectural
Solutions

Corporate Environments was founded in 1986 to meet the growing demand for state-of-the-art workplace furniture that not only enhances the client's image, but increases efficiency and healthful productivity. They have since grown to be one of the largest office furniture dealerships in the Southeast as well as a leading woman-owned business.

David Schitthelm joined Corporate Environments (CE) in June 2005 as the Director of Architectural Solutions. A native of Peterborough, Ontario, Canada, David grew up in the construction world, both residential and commercial.

His 20-year career in modular interiors has taken him for extended stays to many places throughout North and South America. Starting in installations, David then moved on to Operations, Project Management and Sales.

Working with Manufacturers and Distributors of modular architectural products in the operational and sales arena, David has gained experience in best practice application of modular construction products, the efficiencies gained through product selection, its effect on reusability and schedule, and the cost valuation on a first time and ROI basis.

For more information on architectural solutions please visit www.corporateenvironments.com or David can be contacted directly at (404) 679-8993.

Contact Us: **CORPORATE ENVIRONMENTS**
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Atlanta, Georgia 30329
Direct Phone: 404-679-8993
Direct Fax: 404-679-8950
dschitthelm@ceofga.com
www.corporateenvironments.com

CROSS CREEK LUNCH SPECIAL

Thursday, April 17, 2008

Buttered Chicken Quarters
Angel Hair Pasta
Broccoli

APRIL 2008 LUNCH MEETING



THURSDAY

April 17, 2008

11:30 am – 1:00 pm

CROSS CREEK CAFÉ

**1221 Cross Creek
Parkway**

Atlanta, GA 30327

Price \$15.00

RSVP required by

Wednesday

April 16, 2008



Please RSVP to
Katreena Arnold
Costing Services Group
(404) 815-9555

ASPE Code of Ethics

Basic Canons

Canon #1 - Professional estimators shall perform services in areas of their discipline and competence.

Canon #2 - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Canon #3 - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Canon #4 - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Canon #5 - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Canon #6 - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Canon #7 - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Canon #8 - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Canon #9 - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts that are intended to be or may be construed as being unlawful acts of bribery.



I am looking for an Estimator with commercial experience such as TI and General Carpentry for commercial and residential. I am open to making it a partnership where you receive a cut of the net profit. Please feel free to call me at 678-528-9470 x11 or send resumes to info@brownstonefirm.com

Christopher White
CEO



Construction Estimating 101

The Atlanta Chapter #14 of American Society of Professional Estimators is once again offering "construction estimating 101" at the Georgia Branch of Associated General Contractors. This has been a very popular course in the past.

Our goal is to have Two Instructors for each class, as you see from the following ad we still need some help. This is not only a chance for you to give back to the Construction Community, but you can also obtain ASPE Certification Credits for teaching. We are not looking for Professional Teachers but Professional Estimators to share your working experience with the next generation of Estimators. Please give this some consideration. If you are willing to give 3 hours to assist an already experienced instructor, please contact:

Wayne D. Smith, CPE
Chief Estimator

Metro Atlanta Transit Team (MATT)
404-848-6058

wsmith@gecmatt.com

The American Society of Professional Estimators

Chapter 14

Minutes of the March 20, 2008 Meeting

The monthly meeting was held at the Cross Creek Country Club. The meeting was called to order by Bob Peppel at 12:00pm

In attendance were: Monique Alexander, Karine Anderson, Jason Cobb, Charles Cofer, Jerrod Etheridge, Kerron Evans, Kevin Evertz, James Greiner, Ken Hunnewell, Bob Kovacs, Jennifer Jones, David Laminack, Justin Landry, Kelli Lands, Steve Marks, Michael Palacio, Bob Peppel, Susan Smith, Wayne Smith, Jim Spangler, Henry Taylor, Brett Withers and John Wolosick.

Minutes: The minutes for the February meeting were accepted as printed and approved.
Motion to approve: David Laminack , 2nd Charles Cofer

Committee Reports

Treasurer's Report: Still in the black and the account is in good shape.

Old Business

Bob is still working with the webmaster and the site is now up and running. Go to www.aspeatlanta.org to take a look.

New Business

There have been more changes at national headquarters. A new bookkeeper has been hired and the old certification chair has been released.

Changes to the current by-laws are forth coming.

A California research group is doing a study, partially funded by ASPE, to prove projects that have a certified estimator involved are more successful. ASPE and CSI each contributed \$5000 each in seed money to start the project and the research firm will raise the remaining funds.

Ballots for ASPE national officers are in the mail. Remember to vote.

Chapter board meeting will be April 3 at 12:00pm.

LaTarsha Bailey has taken over the reigns of the newsletter. Any comments or suggestions can be forward to her at lbailey@palaciocollaborative.com.

Program

John Wolosick of Hayward Baker presented a program about his company's services and pricing.

Adjournment

The meeting was adjourned at 1:15pm

Motion to adjourn: Michael Palacio, 2nd Susan Smith

Respectfully Submitted by:
Brett Withers
Secretary

THE CONSTRUCTION INDUSTRY EVENT OF THE YEAR **CONSTRUCTION EXPO 2008**



May 14th & 15th, 2008

Wed: 10 am - 3 pm

Thurs: 10 am - 3 pm

Seminars start at 9 am both days

Georgia World Congress Center - Hall A1

Construction Expo® is the nation's largest and most respected commercial trade show catering to the construction and building industry for more than 27 years.

We distinguish our show from others as being a "**private buyers' event**" where decision makers are the targeted audience. Construction Expo® brings together hundreds of the latest products and services for two days under one roof.

Comprehensive Buying, Educational Workshops and Networking Opportunities to Give You the Competitive Edge - Make Your Business Grow!

Attend TOP rated HSW, AIA CERTIFIED **SEMINARS** offered by National Speakers.

www.constructionexpo.com

<http://www.constructionexpo.com/cities/atlanta.htm>

Construction Estimating 101



April 21st and consecutive Mondays ~ AGC Office ~ Atlanta

The Georgia Branch AGC / Atlanta ASPE *Estimating 101* is a basic estimating course developed for estimators with limited experience. If you are beginning your career as a construction estimating professional, this is a can't miss opportunity for education and networking with many Atlanta area estimating professionals. If you are an employer, here is a great opportunity for improving the knowledge and skill level of your estimating staff. **Ten- 3-hour sessions (4:00 to 7:00 pm) will be held.** *Instructors are ASPE members and ASPE National Education Board approved all specialists in their fields.*

Cost: \$299.00 for ASPE, PCEA, & Georgia Branch AGC members and \$399.00 for non-members.

Register on line at www.agcga.org or call Cherri Watson 678-298-4104

LEARN HOW TO ...

Review bid documents, Develop a bid scope of work, Evaluate project complexity to determine labor pricing, Complete a quantity takeoff, Determine components that make up unit costs, Understand and calculate production rates and crew costs, and how to put it all together on BID DAY. Bring your own calculator and Architect and Engineer Scale.

Mondays 4:00pm. to 7:00pm	INSTRUCTORS	TOPIC
April 21, 2008	Wayne D Smith, CPE	Introduction to Estimating
	Dan Egle, CPE	General Requirements
April 28, 2008	Robert W. Peppel, CPE	Earthwork and Site work
May 5, 2008	Alan J. Manno, CPE	Concrete
May 12, 2008	R. Brett Withers, CPE	Structural Steel, Joist & Misc Steel
	Charles Cofer, CPE	
May 19, 2008	Walter B. Elliott	Masonry
	John Devine	
June 2, 2008	G. Garland Stewart, CPE	Wood and Plastic
	Wyatt Alex Laney	Doors, Windows and Hardware
June 9, 2008	J. Richard Porter	Finishes (part 1- drywall, flooring & ceilings)
	Bob Kovacs	
June 23, 2008	Michael D. Palacio CPE	Finishes (part 2- painting, wall covering & tile work)
June 30, 2008	Ron Craig	Basic Electrical
	Alex McClendon, CPE	
July 7, 2008	Reed Thomas	"A Contractor's Perspective on Pricing and Building Green"



ASPE Atlanta Chapter 14 Officers

2007-2008

President, Robert W. Peppel, CPE
rwpeppel@comcast.net
Peppel & Peppel, Inc.

Leadership

First Vice President
Reed Thomas
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R. J. Griffin

Second Vice President
Michael Palacio, CPE
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Palacio Collaborative, Inc.

Third Vice President
Michael Bischof, CPE
mbischof@mkainc.com
Madsen Kneppers & Assoc. Inc.

Secretary
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Costing Services Group, Inc

Treasurer
David Laminack
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Hardin Construction Company

Immediate Past President
Charles R. Cofer, CPE
crcofer@bellsouth.net
McCarthy Building Companies

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Priscilla Stanley
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Georgia Blue

Charles Carroll
ccarroll@mkainc.com
Madsen Kneppers & Assoc. Inc

PROGRAM OUTLINE FOR APRIL 17, 2008 MEETING

Corporate Environments, David Schitthelm

- What has created the demand for modular construction?
- What products are available to meet these demands? (i.e. moveable walls, low profile raised floor, structured electrical and cabling)
- The benefits that can be expected from this type of construction.
- How are these items typically costed?
- How does this type of product effect overall construction costs?
- What furniture related items are available?
- Estimate numbers for costing.
- Q&A



Have an idea, article or announcement?
Contact LaTarsha Bailey at (404) 609-9006
or lbailey@palaciocollaborative.com.