



AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

GREETINGS FROM YOUR PRESIDENT

Bob Kovacs

In today's economy, we've all got to do everything we can to provide greater value to our clients, and being able to demonstrate knowledge of a particular subject matter via industry-recognized certification is a great way to do it.



EQUIP YOURSELF

I've received some great feedback on last month's presentation on BIM and Estimating, and judging by the large turnout at the meeting, I'd say it was a topic that a lot of folks were interested in hearing about. In a discussion during our Board meeting afterwards, we came to the conclusion that we want to continue to provide topics like this one-topics that will help our members expand their services and/or their knowledge, beyond just getting some information on a particular manufacturer or product line.

To that end, we've got another excellent topic slated for this month-Tom Wiggins of Faithful & Gould will be coming in to speak with us about SAVE International- the Society for the Advancement of Value Engineering. Tom will be discussing Value Management, the SAVE organization itself, and also covering the certification programs they offer, which focus on Value management.

I know what some of you are thinking- "not more certification. I've got enough alphabet soup behind my name already". I had the "oh great.... more training" moment myself last fall when I went through a 40-hour Value Management course to get my SAVE AVS certification, but by the end of the week, I truly felt that I'd walked away with something I could use in my work. In today's economy, we've all got to do everything we can to provide greater value to our clients, and being able to demonstrate knowledge of a particular subject matter via industry-recognized certification is a great way to do it.

If there are any other topics, certifications, software applications, etc., that you'd like to see covered in an upcoming meeting, please let us know. We're always looking for new ideas to keep the presentations relevant and useful to the membership.

Hope to see you all on Thursday! - Bob



ASPE LUNCH PROGRAM

THURSDAY

March 18, 2010

11:30 am – 1:00 pm

CROSS CREEK CAFE

1221 Cross Creek Pkwy
Atlanta, GA 30327

Price \$15.00

RSVP is required.

Please RSVP to
LaTarsha Bailey
at 404.609.9006 or
respond via email by
Wednesday
March 17, 2010.

Check out the latest ASPE Atlanta
Chapter No. 14 events at
www.aspeatlanta.org





TOM WIGGINS, CVS

TOM WIGGINS, CVS

Faithful + Gould

The Biltmore
817 West Peachtree Street
Suite 600
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ATLANTA CHAPTER NO. 14

MARCH 2010 LUNCH PROGRAM
TOM WIGGINS, CVS

FAITHFUL + GOULD

www.fgould.com/usa

MARCH 2010
ASPE LUNCH PROGRAM



Faithful + Gould provides first-class commercial services, consulting advice and program management support that in due course becomes self-financing. They provide the full spectrum of construction consulting services, aimed at enabling clients to obtain maximum value from each dollar invested in their construction projects.

From the beginning, Faithful + Gould identifies client's needs and aspirations, match their requirements with appropriate professional experience, challenge current standards and thinking, and adapt to any unforeseen circumstances.

From initial feasibility and investment advice, to development, project delivery, management and close out support, Faithful + Gould has the strength and confidence to satisfy the most demanding of requirements.

Faithful + Gould works to help clients achieve their business aspirations and bring value through their innovative, integrated and imaginative approach.

Faithful + Gould managers and consultants work alongside client teams, forming a vital part of the decision-making process.

Information from this article taken directly from the Faithful + Gould website at www.fgould.com/usa.



SAVE INTERNATIONAL
www.value-eng.org

SAVE International is the premier international society devoted to the advancement and promotion of the value methodology (also called value engineering, value analysis or value management). Value methodology benefits include decreasing costs, increasing profits and improving quality.

SAVE International offers member services such as education and training, publications, tools for promoting the value methodology, certification, networking and recognition.

ASPE Atlanta Chapter No. 14
February 18, 2010 Board Meeting
MEETING MINUTES

The monthly meeting was held at the Cross Creek Country Club. The meeting was called to order by Bob Kovacs at 12:00 pm.

In attendance were: Michael Bischof, Mike Bissell, Jamie Boncimine, Rob Boyd, Troy Bradley, Buffy Campbell, Charles Carroll, Tom Carr, Charles Cofer, Mike Davis, Dan Ergle, Dave Floyd, Jack Fuller, James Greiner, Keith Hanson, Ed Hulsey, Bob Kovacs, David Laminack, Kelli Lands, Karla Mc Daniel, Wayne Mosely, Michael Palacio, Doug Robinson, Roslyn Sanders, Susan Smith, Priscilla Stanley, Reed Thomas, and Brett Withers.

Minutes: Minutes for January meeting approved.

Committee Reports

Treasure's Report: No Report

Old Business - No Report

New Business - No Report

Program

Doug Robinson, a principal at Walter P. Moore will be here to speak to us about BIM and its uses in structural engineering and estimating.

Adjournment

The meeting was adjourned at 12:57 pm.

Respectfully Submitted

R. Brett Withers CPE - Secretary

ASPE Atlanta Chapter No. 14

FEBRUARY 18, 2010 BOARD MEETING
MEETING MINUTES



The quarterly board meeting was held at the Cross Creek Country Club. The meeting was called to order by Bob Kovacs at 1:20 pm.

In attendance were: Michael Bischof, Charles Carroll, Dave Floyd, Jack Fuller, Bob Kovacs, Kelly Lands, Michael Palacio, Susan Smith, Priscilla Stanley, Reed Thomas, and Brett Withers.

Upcoming elections

Recommendation from board to keep current slate. All in favor, motion carries. Ed Hulseley unanimously voted to join board. Jack Fuller to follow up with Ed to confirm his acceptance.

Meeting speakers/topics

Charles Carroll working on speakers for next couple months. Some interest in more BIM presentations and D-Profiler, Charles to look into this for March. Reed Thomas will present a program on the changes in LEED at the April meeting.

Scholarships

Bob Kovacs will check with Dave Laminack regarding the monies available for scholarships for the 2010-2011 year.

501C3 Status

There has been no more work done regarding this issue.

Estimating Academy

No demand from AGC or ABC. Bob Kovacs to approach ABC to see if they are interested in a class or possible change format of classes.

Renewals/Membership

Current membership is 64. Jack Fuller is working on contacting all current and inactive members and will contact GC's estimating departments via letter inviting estimators to attend meeting. He needs the Golden Hammer list from Alex Laney.

Other

Bob Kovacs to contact S.A.V.E. to have someone from their organization speak at a future meeting regarding certification.

Next Meeting

Bob will schedule the next meeting and send a notice to the board.

Adjournment

Motion to adjourn Bob Kovacs, 2nd David Floyd. The meeting was adjourned at 1:50 pm.

Respectfully submitted,

Brett Withers, CPE
Secretary

ASPE Code of Ethics Basic Canons

Canon #1 - Professional estimators shall perform services in areas of their discipline and competence.

Canon #2 - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Canon #3 - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Canon #4 - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Canon #5 - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Canon #6 - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Canon #7 - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Canon #8 - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Canon #9 - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts that are intended to be or may be construed as being unlawful acts of bribery.

2009-2010 ASPE Officers

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