



American Society of Professional Estimators

"DEDICATED TO THE PROMOTION OF THE PROFESSION AND THE BENEFIT OF THE CONSTRUCTION INDUSTRY"

ATL CHAPTER
NO. 14



GREETINGS FROM YOUR PRESIDENT

Bob Kovacs

I've asked Dan Ergle, our certification chairman, to give a short presentation on the new certification process at this month's meeting so everyone is aware of some recent changes in the process, and the timeline for getting enrolled in this certification cycle.

Well, fall is here, the temperatures are getting cooler, and the bidding seems to be getting hotter. Hopefully you're all seeing an increase in your workloads, which is a good thing in some ways, and a bad thing in others, right?

The ABC of Georgia recently held a "Meet-and-Greet the GC's" event, at which we had hoped to have a table for ASPE. We didn't have a large response from ASPE members to staff the table (and we had some cost hurdles to overcome), so we decided to promote ASPE from the tables of companies that were already at the event. Between Charles Cofer handing out literature at McCarthy's table, and me handing out literature at Skanska's table, I'd say we met approximately two dozen potential new members- now we've just got to see how many of them join.

Looking forward to the upcoming months, we've got Halloween just around the corner, then Thanksgiving, and before we know it, Christmas and New Year's will be upon us. Both of those aren't the only exciting events that are coming up fast --- the CPE certification process starts in January!

I've asked Dan Ergle, our certification chairman, to give a short presentation on the new certification process at this month's meeting so everyone is aware of some recent changes in the process, and the timeline for getting enrolled in this certification cycle. If you're planning on starting the CPE certification process this year, this is a meeting you'll definitely want to make every effort to attend. I hope to see you all there.

Bob



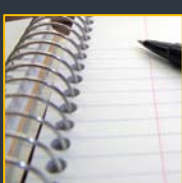
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OCTOBER 2009
PROGRAM LUNCH



THURSDAY

October 15, 2009
11:30 am – 1:00 pm

CROSS CREEK CAFÉ

1221 Cross Creek
Pkwy
Atlanta, GA 30327
Price \$15.00

RSVP is required.

Please RSVP to
LaTarsha Bailey
at 404.609.9006 or
respond to reminder
email by Wednesday
October 14, 2009



www.aspenational.com

ATLANTA CHAPTER NO. 14
OCTOBER LUNCH PROGRAM

ANDY CONSTANTINE

PROFILE PRODUCTS
www.profileproducts.com

Profile Products manufactures and distributes the market's broadest line of erosion and sediment control products, turf establishment products and complementary accessories to control erosion and accelerate seed germination. They also manufacture the industry's best-selling inorganic soil amendments for sports fields, golf courses and landscaping. Plus, one of their companies manufactures a revolutionary machine that injects these amendments directly into the ground while providing aeration benefits. Only Profile offers so many options — from soil amendments to aeration services to erosion control.

Product Categories include the following:

- Soil modifiers for sports fields, golf courses, landscapes and home gardens
- Erosion and sediment control, including erosion control blankets and storm water treatment devices
- Turf establishment products, including hydraulic mulches

As Profile has evolved into the industry's leading producer and supplier of hydraulic mulch and related products, they have applied rigid quality control measures to every product—within every brand. For example, Profile is the only company in the green industry to control all aspects of mining and manufacturing with soil modifiers, leaving nothing to chance. Additionally, they test all products through independent research companies and university turfgrass departments to ensure the highest level of performance. If it's made by Profile Products, you can be confident it represents the very best in its product category.

Information taken directly from Profile Products website www.profileproducts.com

CERTIFIED PROFESSIONAL ESTIMATOR

<p><i>Because.....</i> Certification grants you professional credentials.</p>	
<p><i>Because.....</i> You will distinguish yourself as a professional estimator committed to a strict Code of Ethics.</p>	<p><i>Because.....</i> Certification demonstrates your commitment to the industry and estimating profession.</p>
<p><i>Because.....</i> ASPE's certification provides a competitive edge in today's environment.</p>	

If you are interested in or preparing to become a Certified Professional Estimator (CPE), please attend the ASPE Atlanta Chapter No. 14 meeting on Thursday, October 15, 2009 at Cross Creek Café. Dan Ergle, Chairman of Certification for the Atlanta Chapter will present the most recent developments and changes to the process and the timeline for becoming a part of the certification cycle. Please feel free to bring your questions about the process. Feel free to invite non-members that are interested in becoming certified.

Pictorial adopted from ASPE National website at www.aspenational.org.

The American Society of Professional Estimators Chapter 14

Minutes of the September 17, 2009 Meeting

The monthly meeting was held at the Cross Creek Country Club. The meeting was called to order by Michael Bischof at 12:05 pm.

In attendance were: Michael Bischof, Troy Bradley, Charles Cofer, Charles Carroll, Mike Davis, Dan Egle, Jack Fuller, Steve Marks, Wayne Mosely, Bob Peppel, Richard Porter, Susan Smith, James Spangler and Brett Withers.

Minutes: Minutes for August meeting approved.

Committee Reports

Treasure's Report:
No report

Old Business

Dan Egle recognized for his award for best Certification Chair at the National Convention.

Program

Mr. Brad Raffensperger
TENDON SYSTEMS

Adjournment

The meeting was adjourned at 12:55 pm

Respectfully Submitted



R. Brett Withers CPE
Secretary

UPCOMING MEETINGS

ASPE NOVEMBER PROGRAM LUNCH
November 19, 2009

DARDEN COBB
Loadmaster Systems, Inc.
www.loadmaster.net

Leadership

ASPE Atlanta Chapter No. 14 2009-2010 Officers

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ASPE Code of Ethics Basic Canons

Canon #1 - Professional estimators shall perform services in areas of their discipline and competence.

Canon #2 - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Canon #3 - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Canon #4 - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Canon #5 - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Canon #6 - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Canon #7 - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Canon #8 - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Canon #9 - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts that are intended to be or may be construed as being unlawful acts of bribery.