



▶ MARCH 2008 ASPE LUNCH MEETING, THURS. MARCH 20, 20082



▶ CONSTRUCTION ESTIMATING 101 COURSES BEGIN IN APRIL6



▶ ASPE NATIONAL CONVENTION IN BALTIMORE.....COVER

15 ISSUE | 5 VOLUME | 08 YEAR

American Society of Professional Estimators



Atlanta Chapter No. 14

“DEDICATED TO THE PROMOTION OF THE PROFESSION AND THE BENEFIT OF THE CONSTRUCTION INDUSTRY”

Atlanta Chapter No. 14 continues to grow! There are exciting local and national ASPE events in the coming weeks and months ahead. Mark your calendars to get on board and get involved.



Bob Peppel
President

Greetings from the President

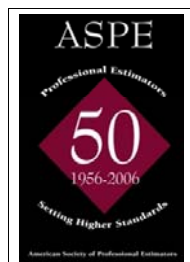
I just returned from a business trip to Hawaii. A lot of changes since my last visit 40 years ago. One of the things that struck me was the paucity of tower cranes, how different from most any other place that I had been. Then it dawned on me, there is no land left to build on. Paradise has become quite crowded. Of course, the beautiful weather and beautiful flowers compensate for some things. Just think, how do you estimate a job with no lost time for bad weather?

Of course, no trip to Hawaii is complete without a visit to the USS Arizona memorial. A real tribute to the sacrifice and heroism of our military forces on that fateful day. One can only stand in awe. I guess it was kind of special to me as a veteran who has lost friends and shipmates in combat. It was not unlike what I experienced when I visited Ground Zero in New York City.

The next few months will be very busy ones for our chapter. The estimating academy will be kicking off in April, followed by the Construction Expo in May. Please put it on your calendar to attend and volunteer to help us man the booth. Following on the heels of that is the National Estimating Academy and Convention in Baltimore in July.

Our chapter continues to grow. I would like to extend a warm welcome to our newest members Joan George and Adlai Carstarphen.

Bob Peppel



UPCOMING NATIONAL EVENTS

The 2008 ASPE National Estimating Academy & Convention will be held July 9-12 at the Baltimore Inner Harbor Hyatt. Our annual convention provides two days of presentations by nationally known speakers in the construction industry. ASPE's Technical Documents Committee prepares a book for each convention attendee that contains papers submitted by the speakers at these educational sessions. For more information, please visit www.aspenational.org.



Atlanta Chapter 14 March Meeting Speaker

JOHN R. WOLOSICK
Director of Engineering
Hayward Baker, Inc.



Hayward Baker Inc., is a leader in specialty geotechnical construction and is committed to provide the most economical and technically correct solution for each geotechnical challenge. Whether the site requires *Foundation Support and Rehabilitation, Settlement Control, Structural Support, Site Improvement, Soil and Slope Stabilization, Underpinning, Excavation Shoring, Earth Retention, Seismic Stabilization or Ground Water Control*, Hayward Baker, Inc. is ready and eager to assist with the project. Hayward Baker has been applying their Ground Modification technologies to site improvement and remedial work for over 30 years. They coined the term Ground Modifications to describe the specialty that encompasses the full range of techniques available to densify or otherwise improve the ground as an integral part of the construction process. Hayward Baker, Inc. developed and built much of their equipment. Headquartered in Odenton, Maryland, they have regional offices in the United States, Canada and Latin America.

John R. Wolosick is Director of Engineering for Hayward Baker Inc., Atlanta, Georgia where he covers projects nationwide and specializes in micropiling and underpinning, anchors, earth retention and landslide stabilization, and all types of grouting. Mr. Wolosick holds B.S. and M.S. degrees in Civil Engineering from the University of Illinois at Urbana-Champaign. He has more than 25 years experience in Geotechnical Engineering and Contracting. Mr. Wolosick is the author of more than 25 technical papers. He is a Registered Professional Engineer in nine states as well as the District of Columbia. Mr. Wolosick co-Chairs the ADSC Micropile Committee and is Chairman of the DFI Micropile Committee. He is also a member of the ASCE Earth Retaining Structures committee and Past-Chair of the ASCE Georgia Section Geotechnical Committee (2003-2005).

John R. Wolosick, P.E., Director
Direct: 770-442-1801, ext. 222
email: jrwolosick@HaywardBaker.com
Info Source: Hayward Baker, Inc. website

MARCH 2008 LUNCH MEETING



THURSDAY

March 20, 2008

11:30 am – 1:00 pm

CROSS CREEK CAFÉ

1221 Cross Creek
Parkway

Atlanta, GA 30327

Price \$15.00

RSVP required by

Wednesday

March 19, 2008



Please RSVP to
Katreena Arnold
Costing Services Group
(404) 815-9555

CROSS CREEK LUNCH SPECIAL

Thursday, March 20, 2008

Pan-fried Chicken Breast

Mashed Potatoes

Green Beans



ASPE Code of Ethics

Basic Canons

Canon #1 - Professional estimators shall perform services in areas of their discipline and competence.

Canon #2 - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Canon #3 - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Canon #4 - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Canon #5 - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Canon #6 - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Canon #7 - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Canon #8 - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Canon #9 - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts that are intended to be or may be construed as being unlawful acts of bribery.

WELCOME!!

New Members

Monique Alexander
Decatur, GA 30030
404.289.8162

Darryl Edward Dean
Locust Grove, GA 30248
770.294.9744

Email: tectonic@bellsouth.net

Construction Estimating 101

The Atlanta Chapter #14 of American Society of Professional Estimators is once again offering "construction estimating 101" at the Georgia Branch of Associated General Contractors. This has been a very popular course in the past.

Our goal is to have Two Instructors for each class, as you see from the following ad we still need some help. This is not only a chance for you to give back to the Construction Community, but you can also obtain ASPE Certification Credits for teaching. We are not looking for Professional Teachers but Professional Estimators to share your working experience with the next generation of Estimators. Please give this some consideration. If you are willing to give 3 hours to assist an already experienced instructor, please contact:

Wayne D. Smith, CPE
Chief Estimator
Metro Atlanta Transit Team (MATT)
404-848-6058
wsmith@gecmatt.com

The American Society of Professional Estimators

Chapter 14

Minutes of the February 21, 2008 Meeting

The monthly meeting was held at the Cross Creek Country Club. The meeting was called to order by Michael Palacio at 12:00 noon.

Minutes: The minutes for the January meeting were accepted as printed and approved.

Old Business

- Website should be up and running soon, but no work on it until Bob Peppel gets back in town on the March 25, 2008.
- We are still looking for Assistant Instructors.

New Business

- Bob Peppel will be leaving for National BOT meeting on Mar 10. Please let him know if you have anything you need him to bring up during the meeting.
- Some people have cited difficulty getting on the main ASPE website.
- The next Atlanta Chapter Board meeting will be held at noon on Thursday Apr. 3 at Cross Creek Café.
- Construction Expo
Bob Peppel, Dan Ergle, Wayne Smith, Priscilla Stanley, Charlie Cofer and Reid Thomas volunteered to attend the Construction Expo. Others stated they would try to work the Expo into their schedules.

The meeting was adjourned at 1:00 pm.

Respectfully Submitted by:

Michael D. Palacio

ASPE ROUNDTABLE DISCUSSION

ASPE Atlanta Chapter No. 14 Meeting January 2008

Current Construction Market Trends

During the January 2008 Monthly Atlanta ASPE Chapter No. 14 Meeting, a roundtable discussion was held on **Current Construction Market Trends**. These are major points from our dialogue.

- The residential market is quite slow, contractors are worried, and many are thinking that this slow-down will last +/- 5 years rather than more optimistic projections.
- Residential slowdown is now affecting light commercial. Projects \$7million or less are seeing much more competition as residential contractors enter market.
- Despite inflated gasoline costs, rough-grading is very competitive and prices have come down a good bit. (\$2.50/cy cut and redistribute in West GA).
- Steel costs have increased by 7%.
- Concrete prices have increase and it is believed that major infrastructure projects globally may be the culprit. Also, there has been a merger between major concrete companies.
- Copper costs continue to fluctuate; it's currently on the upswing.
- LEED is becoming prevalent. Many government projects have Silver LEED ratings.
- Lab, Medical and High technology markets continue to be strong.
- There have been major leaps in technology in the construction industry, mainly in systems – HVAC and A/V.
- The condo market is slow with some going to apartments.

Construction Estimating 101



April 21st and consecutive Mondays ~ AGC Office ~ Atlanta

The Georgia Branch AGC / Atlanta ASPE *Estimating 101* is a basic estimating course developed for estimators with limited experience. If you are beginning your career as a construction estimating professional, this is a can't miss opportunity for education and networking with many Atlanta area estimating professionals. If you are an employer, here is a great opportunity for improving the knowledge and skill level of your estimating staff. **Ten- 3-hour sessions (4:00 to 7:00 pm) will be held.** *Instructors are ASPE members and ASPE National Education Board approved all specialists in their fields.*

Cost: \$299.00 for ASPE, PCEA, & Georgia Branch AGC members and \$399.00 for non-members.

Register on line at www.agcga.org or call Cherri Watson 678-298-4104

LEARN HOW TO ...

Review bid documents, Develop a bid scope of work, Evaluate project complexity to determine labor pricing, Complete a quantity takeoff, Determine components that make up unit costs, Understand and calculate production rates and crew costs, and how to put it all together on BID DAY. Bring your own calculator and Architect and Engineer Scale.

Mondays 4:00pm. to 7:00pm	INSTRUCTORS	TOPIC
April 21, 2008	Wayne D Smith CPE	Introduction to Estimating
	Dan Ergle CPE	General Requirements
April 28, 2008	Robert W. Peppel CPE	Earthwork and Site work
May 5, 2008	Alan J. Manno CPE	Concrete
May 12, 2008	R. Brett Withers CPE	Structural Steel, Joist & Misc Steel
	Charles Cofer	
May 19, 2008	Walter B. Elliott	Masonry
	John Devine	
June 2, 2008	G. Garland Stewart CPE	Wood and Plastic
	Wyatt Alex Laney	Doors, Windows and Hardware
June 9, 2008	J. Richard Porter	Finishes (part 1- drywall, flooring & ceilings)
	Bob Kovacs	
June 23, 2008	Michael D. Palacio CPE	Finishes (part 2- painting, wall covering & tile work)
June 30, 2008	Ron Craig	Basic Electrical
	Alex McClendon CPE	
July 7, 2008	Reed Thomas	"A Contractor's Perspective on Pricing and Building Green"



ASPE Atlanta Chapter 14 Officers

2007-2008

President, Robert W. Peppel, CPE

rwpeppel@comcast.net

Peppel & Peppel, Inc.

Leadership

First Vice President

Reed Thomas

rthomas@rjgriffin.com

R. J. Griffin

Second Vice President

Michael Palacio, CPE

mpalacio@palaciocollaborative.com

Palacio Collaborative, Inc.

Third Vice President

Michael Bischof, CPE

mbischof@mkainc.com

Madsen Kneppers & Assoc. Inc.

Secretary

Brett Withers, CPE

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Costing Services Group, Inc

Treasurer

David Laminack, CPE

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Regional Transit Partners

Immediate Past President

Charles R. Cofer, CPE

crcofer@bellsouth.net

McCarthy Building Companies

ASPE Atlanta Chapter 14 Board Members 2007 - 2008

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danengle@bellsouth.net

ADE Construction Consultants, Inc

Richard Porter

rporter@heery.com

J. R. Porter Associates

Wayne D Smith, CPE

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Georgia Blue

Charles Carroll

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Madsen Kneppers & Assoc. Inc

IMPORTANT NOTICE TO ASPE MEMBERS

The Society does not have partnering agreements with employment firms, bid services, plan rooms, etc. ASPE has not at any time given permission to any recruiter or recruiting firm to contact members on behalf of the ASPE.

Should you receive any solicitations of this kind, please contact Patsy Smith, Director of Administration at the Society Business Office at 888-378-6283, so that the appropriate action(s) can be taken.

PATSY M. SMITH, Director of Administration

AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

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psmith@aspenational.org



Have an idea, article or announcement?
Contact LaTarsha Bailey at (404) 609-9006
or lbailey@palaciocollaborative.com.