



▶ OCT 2008 ASPE LUNCH MEETING 2

19 ISSUE | 8 VOLUME | 08 YEAR



▶ ASPE CONFERENCE 2009 IN ST LOUIS3



▶ EMPLOYMENT OPPORTUNITY4

American Society of Professional Estimators



Atlanta Chapter
No. 14

“DEDICATED TO THE PROMOTION OF THE PROFESSION AND THE BENEFIT OF THE CONSTRUCTION INDUSTRY”

In this age of fewer estimators and more jobs to bid it behooves us to take advantage of anything that will make us more efficient as well as better estimators.



Bob Peppel
President

Greetings from the President

I am constantly amazed at the impact technology has on our industry. As I wandered among the vendor booths at the convention in Baltimore, I marveled at all the new products on the market as well as the improvements to some of the old standards. As software improves, hardware improves also. I was really envious of some of those big, new flat screen monitors. The interoperability of some of these software packages is truly a godsend to estimators. Gone are the days of doing one's takeoff on a form, and then manually transferring that information to a spreadsheet which had to be extended, totaled, and balanced using a calculator.

Then of course there is the Internet. In addition to being a great searching tool, it allows us to communicate in ways we never thought possible. One of these is Special Interest Groups, SIG's. There are several of these on our national website available to all members. Now instead of having to track down someone to answer a question, just post it on the appropriate website and get answers from multiple sources.

The newest internet tool is "Linked-in" which allows you to link up with other people as well as their contacts. I would urge all of you to look into this tool. There are also special interest type groups on Linked-in such as American Society of Professional national group or ESTIMATING CONSULTANTS FORUM. I would suggest you contact Ed Walsh for more information.

In this age of fewer estimators and more jobs to bid it behooves us to take advantage of anything that will make us more efficient as well as better estimators. See you at the meeting on Thursday.

TO BE ANNOUNCED

No Program Submitted

INFORMATIONAL WEB RESOURCES

American Society of Professional Estimators
www.aspenational.org

The Blue Book of Building and Construction
www.thebluebook.com

Georgia/Carolinas Precast/Prestressed Concrete Institute
www.gcpci.org

American Iron and Steel Institute
www.steel.org

Air & Waste Management
www.awma.org

National Concrete Masonry Association
www.ncma.org

Air-Conditioning & Refrigeration Institute
www.ahrinet.org

Air Movement and Control Association
www.amca.org

International Association of Plumbing and Mechanical Officials
www.iapmo.org

National Home Builders Association
www.nahb.org

American National Standards Institute
www.ansi.org

CROSS CREEK LUNCH SPECIAL
Thursday October 16, 2008

Oriental Noodle Bowl

OCTOBER 2008
ASPE LUNCH
MEETING



THURSDAY
October 16, 2008
11:30 am – 1:00 pm

CROSS CREEK CAFÉ
1221 Cross Creek
Parkway
Atlanta, GA 30327
Price \$15.00

RSVP required by
Wednesday
October 15, 2008



Please RSVP to
Katreena Jones
Costing Services
Group
(404) 815-9555



September 22, 2008

Chapter Presidents

Upcoming Deadlines !!

December 15th, 2008 – The last day to submit Bylaw Amendments to the Bylaws Committee.

Jan 21st, 2009 – Last Day to submit Certification Applications for the March Certification Cycle.

Feb 1st, 2009 – Last day for nomination of candidates for Society Office to Nomination Committee Chairman.

Please make sure that the *Membership Application* your Chapter is circulating is the latest posted to the National website. This application is **updated** as new information is received and this ensures that the proper fees and member info is submitted.

Submittal deadlines for the Estimating Today magazine:

October 24th for the December issue

November 25th for the January issue

December 18th for the February issue

Remember that this is your magazine and we appreciate receiving items for the publications.

◀ Your attached Chapter Membership list includes those who renewed for 2008-2009 as well as new members. If you have Chapter members who are not on the list – make sure to notify the SBO at your earliest convenience. ▶



MARK YOUR CALENDAR FOR July 22 – 25, 2009

WE WANT TO SEE YOU AT THE

SHERATON ST. LOUIS CITY CENTER HOTEL

FOR THE

ASPE 2009

ESTIMATING ACADEMY & ANNUAL CONVENTION.

Thanks for your help, it is so appreciated.

Nadean

ASPE Membership

RECRUITING

My name is Henry Papale and I am a recruiter for The Fountain Group (TFG), based out of Tampa, FL. I wanted to pass along an opportunity I'm working on in Allentown, PA. It's a long term open-ended contract and the client is looking to move on it right away. Contact me ASAP if it seems like a match for you or any of your colleagues in the Chapter.

POSITION SUMMARY:

The estimator is accountable for all aspects of developing construction scope and resultant cost, for most phases of estimating. The activities could include: identifying construction related risk, reviewing the work of outside A&E Firms who prepare construction scope and costs for Air Products, participating in negotiations with construction contractors, during execution phase, and developing construction productivity. All estimators participate in the maintaining of various cost databases for construction disciplines on a global basis. The work is performed to support all divisions of Air Products throughout the world.

CRITICAL RESPONSIBILITIES:

The focus of Electrical Construction Estimators is the development of construction scope and resultant costs. The major responsibilities include:

- Prepare detailed E&I take off construction estimates using the Electrical Construction Estimating System.
- Ability to do conceptual estimates from plot plans, single line and flow sheets.
- Estimates will include: cable tray layout, power and control wiring/conduit, instrument wiring/conduit, lighting, grounding, etc.

OTHER RESPONSIBILITIES:

- Create/modify assemblies using the Electrical Construction Estimating System to speed up work process.
- Work closely with the Lead Estimator in developing electrical construction scope, costs and risks.

To learn more about this position along with immediate attention please call [\(813\) 356-0550](tel:8133560550) and send a copy of your resume attached as a WORD document to: henry@thefountaingroup.com. Thank you

Henry Papale



The Fountain Group
10012 North Dale Mabry, Suite 211, Tampa, FL 33618
T: +1 813.356.0550 / F: +1 813.963.7379

Henry@thefountaingroup.com
www.thefountaingroup.com

The American Society of Professional Estimators

Chapter 14

Minutes of the September 18, 2008 Meeting

The monthly meeting was held at the Cross Creek Country Club. The meeting was called to order by Bob Peppel at 12:00 pm

In attendance were: Michael Bischof, Tom Claxton, Jason Cobb, Jerrod Etheridge, Jack Fuller, Ed Hulse, James Greiner, Bob Kovacs, Justin Landry, Kelli Lands, Steve Marks, Michael Palacio, Bob Peppel, Susan Smith, Wayne Smith, Priscilla Stanley, Henry Taylor and Brett Withers.

Minutes: The minutes for the June meeting were accepted as printed and approved.

Motion to approve Priscilla Stanley, 2nd Michael Bischof

Committee Reports

Treasure's Report: No report

Old Business

Those interested in playing in the Vietnam Veterans Business Golf Tournament remember it is tomorrow. (September 19, 2008)

New Business

ASPE National is going all electronic with the newsletter. Look for it to come via e-mail to you soon.

The national office has hired a new bookkeeper.

Golden Hammer

No Report

Program

Aaron Faubli – Oldcastle Architectural
Permeable Paving and Permeable Interlocking Concrete Pavers

Adjournment

The meeting was adjourned at 12:50 pm

Motion Susan Smith 2nd Michael Bischof

Respectfully Submitted by:



Brett Withers
Secretary



ASPE Code of Ethics Basic Canons

Canon #1 - Professional estimators shall perform services in areas of their discipline and competence.

Canon #2 - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Canon #3 - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Canon #4 - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Canon #5 - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Canon #6 - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Canon #7 - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Canon #8 - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Canon #9 - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts that are intended to be or may be construed as being unlawful acts of bribery.

ASPE Atlanta Chapter 14 Officers 2008-2009



President, Robert W. Peppel, CPE
rwpeppel@comcast.net
Peppel & Peppel, Inc.

First Vice President
Michael Bischof, CPE
mbischof@mkainc.com
Madsen Kneppers & Assoc. Inc

Second Vice President
Charles Carroll
ccarroll@mkainc.com
Madsen Kneppers & Assoc. Inc

Third Vice President
Bob Kovacs
bob.kovacs@skanskausa.com
Skanska USA

Secretary
Brett Withers, CPE
brett@costingservicesgroup.com
Costing Services Group, Inc

Treasurer
David Laminack
dlaminack@hardinconstruction.com
Hardin Construction Company

Immediate Past President
Charles R. Cofer, CPE
crcofer@bellsouth.net
McCarthy Building Companies

ASPE Atlanta Chapter 14 Board Members 2008 - 2009

Priscilla Stanley
pstanley@gablue.com
Georgia Blue

Kelli Landis
klands@berkelapg.com
Berkel & Company Contractors, Inc

Reed Thomas
rthomas@rjgriffin.com
RJ Griffin & Company

Alex McClendon
amcclendon@dta.com
Don Todd Assoc. Inc.

Michael D. Palacio
mpalacio@palaciocollaborative.com
Palacio Collaborative, Inc.

Susan Smith
Susan@costingservicesgroup.com
Costing Services Group

Dave Floyd
DLFreb@msn.com