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American Society of Professional Estimators



Atlanta Chapter
No. 14

“DEDICATED TO THE PROMOTION OF THE PROFESSION AND THE BENEFIT OF THE CONSTRUCTION INDUSTRY”

This year, ASPE Chapter No. 14 is sponsoring a hole at the Atlanta Vietnam Veterans Business Association Golf Tournament. The Tournament will be held this Friday, September 19, 2008.



Bob Peppel
President

Greetings from the President

It's hard to believe that fall is almost here and that football season has begun. Time flies when you're having fun! I hope as many of you as possible sent in your survey that I wrote about last month. They will be compiled and analyzed from many different aspects. Our next meeting will be October 23 & 24 to discuss the findings.

I am proud that once again we are sponsoring a hole at the Atlanta Vietnam Veterans Business Association golf tournament. The proceeds go to a very worthy cause, improving the homes of veterans wounded in Afghanistan and Iraq. Elsewhere in this newsletter is an announcement about the golf tournament and I urge all you golfers to seriously consider participating.

I want to take this opportunity to extend my thanks and congratulations to Wayne Smith upon the completion of another successful Estimating Academy. I would also like to thank all the instructors who gave so unselfishly of their time to make it such a success. What this class pointed out is that there is a great need for estimator training and that we have quite a challenge ahead of us in trying to meet that need. But, then again, that is a great part of what this society is all about.

A hearty welcome to our newest members: Mike Davis with ADE Construction Consultants, Roslyn Sanders, a student at Gwinnett Tech (Roslyn attended the estimating academy), Troy Bradley with Madsen, Kneppers & Assoc., Bobby Rozier with Whiting Turner, and Prince Adusei, a student.

Bob Peppel

Atlanta Chapter No. 14 September Meeting Speaker



AARON FAUBLI
Oldcastle Architectural

*Belgard Environment Pavers: Permeable Paving
with Permeable Interlocking Concrete Pavers*

Oldcastle® is an industry leader in quality manufactured hardscaping materials & fine architectural building products. The Architectural Products Group of member manufacturers now operate over 40 plants located in 25 states throughout the United States and Canada.

Oldcastle® has grown to become one of the top building material companies in North America with more than \$12.3 billion in sales in 2006. Utilization of centralized best practices, combined with local leadership and product awareness has made Oldcastle the industry's leading masonry, concrete, glass and specialty distribution solutions provider.

Belgard Architectural Products Group provides a wide range of these architectural masonry and concrete products including interlocking concrete pavers, block retaining walls and masonry wall veneers to homeowners, contractors, builders, dealers, designers and engineers alike. Belgard pavers and retaining walls are manufactured to the highest quality and standards in the industry.

Belgard pavers are designed to provide years of protection in all climates. The quality of the concrete used to manufacture these products is rigorously checked at all times. Each day, in all plants, finished products are systematically sampled and are put through comprehensive tests. These tests include measuring resistance to temperature extremes, effects of de-icing salts, product stability, consistency of mixture and load-bearing capacity, among many other characteristics.

Belgard concrete pavers and retaining walls will enhance the aesthetics and value of your client's property. With a wide selection of colors, shapes and finishes, these products enhance any architectural style from Craftsman to Contemporary and Mission to Mediterranean.

Information for this article taken from www.belgard.biz.

SEPTEMBER 2008
ASPE LUNCH
MEETING



THURSDAY
September 18, 2008
11:30 am – 1:00 pm

CROSS CREEK CAFÉ
1221 Cross Creek
Parkway
Atlanta, GA 30327
Price \$15.00

RSVP required by
Wednesday
September 17, 2008



Please RSVP to
Katreena Jones
Costing Services
Group
(404) 815-9555

CROSS CREEK LUNCH SPECIAL
Thursday September 18, 2008

Jerk Chicken

Black Beans

Rice

HELP WANTED

Dear Mr. Peppel:

I am a fellow member of the ASPE, Chapter 9 New Orleans, Louisiana. I was hoping to count on some ASPE camaraderie and see if you may be able to assist me with some referrals in Atlanta. I do all of the executive placements for a large international consultancy firm that are never the at risk contractors. I am desperately seeking a Senior level Estimator (general estimator) in Atlanta. The firm is located in the northern part of Atlanta I was hoping you may know someone that would be interested in a career position, lots of room for advancement, 401k, company paid health insurance, profit sharing and even an opportunity to become a partner. Beating your current salary will not be an issue (base is well over 100k). I would be very grateful for some referrals and your kind assistance. I do have several CPE's that I have personally placed (*and two members from the Atlanta chapter*) that would be happy to serve as a reference on my services to them. I work 100% confidential and will not disclose anyone's resume without their written permission.

I have noted essential job information below. I would be extremely grateful for any assistance you can provide me with in locating a Senior Estimator that would be interested in taking a career position with an established firm.

I have already contacted the ASPE Presidents in the surrounding area; I am hoping you may be able to assist me. Thank you for your time, help and response.

Best regards,

Butch Fisher
Experienced Construction Recruiter
Phone 504-754-1271
Fax 240-235-6666
bfisher@thebestrecruiter.com
Proud ASPE Member Chapter 9 New Orleans

Our client is a large national firm specializing in independent cost estimating and project management. Due to phenomenal growth, we are currently seeking to hire a Senior Cost Estimator (general estimating).

Experience:

- Experience with conceptual estimating and construction document estimating;
- Experience on entire estimates for +\$200MM projects;
- Experience in estimating software package (Timberline, MC2, Success); as well as MS Office;
- Commercial construction estimating background, a plus;
- Must be proficient in quantity take-offs, pricing, vendor solicitations and final bid preparation;
- Must have strong report writing skills and verbal communication skills;
- Excellent negotiation and communication skills are essential as well as being extremely organized and detail-oriented;
- Ensuring proper documentation, understanding and analyzing Architectural, Structural and Internal Construction, components.
- Prepare and present estimate reports and cost tracking information as required for project.
- Maintain internal and external client relationships.

Requirements:

- Requirements include 10 years experience in construction as an Estimator, Engineer or Project Manager;
- Four year degree/diploma in Engineering, Architecture, Building Construction, Construction Management or Quantity Surveying;
- Professional certification CCE/CCC/CPE helpful but not required

HAVE AN INTERESTING ARTICLE, IDEA OR EDUCATIONAL TIDBIT?

The ASPE Atlanta Chapter No. 14 Newsletter is a monthly publication made up of all things ASPE. The newsletter goes out before the third Thursday ASPE Luncheon Meeting. We would love to have your input. Are you taking part in an interesting opportunity that you think could benefit your colleagues? Have you heard about exciting around town happenings, seminars or activities? Is there a great job opening up that would be just what someone else needs? Please let us know.

To submit an article, idea or announcement, feel free to send it to LaTarsha Bailey via email at lbailey@palaciocollaborative.com. I'll be sure to run it by Bob Peppel and get it out to everyone. We look forward to receiving your great ideas!

WELCOME NEW MEMBERS!

MIKE DAVIS
ADE Construction Consultants

ROSLYN SANDERS
student at Gwinnett Tech

TROY BRADLEY
Madsen, Kneppers & Assoc.

BOBBY ROZIER
Whiting Turner

PRINCE ADUSEI
student



ASPE Code of Ethics Basic Canons

Canon #1 - Professional estimators shall perform services in areas of their discipline and competence.

Canon #2 - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Canon #3 - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Canon #4 - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Canon #5 - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Canon #6 - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Canon #7 - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Canon #8 - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Canon #9 - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts that are intended to be or may be construed as being unlawful acts of bribery.

Atlanta Vietnam Veterans Business Association

www.avvba.org

Sponsor Program

2nd Annual Golf Tournament to benefit

Vets Help Vets, Inc.

(www.vetshelpvets.org)

Friday September 19th 2008

AVVBA is pleased to host the annual Golf Tournament to benefit Vets Help Vets, Inc. an organization dedicated to lending a hand to disabled veterans. Vets Help Vets provides home renovations to assist permanently injured veterans by improving living conditions in their daily surroundings. Renovations include building wheel chair ramps, enlarging interior and exterior door openings and installing grab bars in the bath. Volunteers perform renovations at no cost to the veterans.. Proceeds from this golf tournament will pay for tools and building supplies.

Platinum Sponsor - \$3000.00

Sponsor Listing – AVVBA website
Prominent Banner at Event
Premium Program Listing
Custom Glass Sculpture
Special Guest seating

Gold Sponsor - \$1000.00

Prominent Banner at Event
Premium Listing in Program
Custom Plaque & Message
Special Guest Seating

Silver Sponsor - \$500

Special Gift
Program Listing
Framed Logo Certificate & Message

Hole Sponsor - \$300

Tee Box Sign & Logo
Framed Logo Certificate & Message

Additional Sponsor Opportunities receiving special recognition at awards banquet

Green Fees - \$3000
Banquet Dinner - \$2000
Golf Carts - \$1500

Box Lunches - \$750
Drinks on Course - \$500
Range Balls - \$250

Yes, I would like to help fund the work of Vets Help Vets to assist our disabled veterans with needed home renovations by being a sponsor. Donations are tax deductible. Please make checks payable to AVVBA & Mail to: Michael Fleming, Sponsorship Chairman, 15 Parkside Court NE, Atlanta, GA 30342 © 404-228-8194

Sponsor Level of Activity _____ Amount _____ Phone: _____

Name of Sponsor: _____

Address of Sponsor: _____

The American Society of Professional Estimators

Chapter 14

Minutes of the August 21, 2008 Meeting

The monthly meeting was held at the Cross Creek Country Club. The meeting was called to order by Bob Peppel at 12:02 pm

In attendance were: David Banta, Michael Bischof, Troy Bradley, Lachlan Butcher, Jason Cobb, Jerrod Etheridge, Kerron Evans, Ed Hulseley, Jack Fuller, James Greiner, David Laminack, Justin Landry, Steve Marks, Michael Palacio, Bob Peppel, Roslyn Sanders, Susan Smith, James Spangler, Priscilla Stanley, Garland Stewart and Brett Withers.

Minutes: The minutes for the June meeting were accepted as printed and approved.
Motion to approve Susan Smith, 2nd Steve Marks

Committee Reports

Treasure's Report: No Report

Old Business

Chapter 14 had 77 members as of July 31st. 24 members had yet to renew.

Nationally there are over 3000 ASPE members.

A PO Box has been rented for the chapters use and the Corporate Charter has been renewed.

New Business

The Atlanta Vietnam Veterans Association Golf Tournament is coming up and Chapter 14 is sponsoring a hole.

Golden Hammer

The committee is moving forward with plans for a banquet in 08.

Program

Tom Niesse with Water Furnace presented a program about geothermal heat pump systems.

Adjournment

The meeting was adjourned at 1:05t pm

Respectfully Submitted by:



Brett Withers
Secretary

The American Society of Professional Estimators

Chapter 14

Minutes of the August 7, 2008 Board Meeting

The quarterly board meeting was held at the Cross Creek Country Club. The meeting was called to order by Bob Peppel at 12:07.

In attendance were: Michael Bischof, Charles Carroll, Charles Cofer, Dan Ergle, David Laminack, Bob Peppel, Susan Smith, Wayne Smith, and Brett Withers.

Old Business

Wayne Smith has rented a P.O. Box for the chapter to use as an address.

David Laminack has renewed the corporate charter.

The estimating class was great success. The ABC is also interested in have the classes taught at their headquarters. The possibility of have spring and fall classes was suggested.

Chapter By Laws still need to be reviewed and updated.

Bob has still not turned over Web-Master duties to LaTarsha as he is still tweaking the website.

Bob still needs photos of the board members for the web site.

Tax status

As of today the chapter is not tax exempt. No tax status could be found for the chapter. Bob has reviewed the forms and feels the chapter fall closest to C3. National is listed as a C3. Bob and Dan will check with National and get a copy of the paperwork that was submitted so the chapter can use the same language on the necessary forms so that chapter 14 mirrors the status of national. Additionally Dan will talk with a CPA about tax status and how to set up the proper accounts and what paper work is actually necessary.

Membership Renewals

A list of chapter members that have not renewed/paid dues for 08/09 year was distributed to the board. Several board members are going to call those on the list to check on renewal status.

Atlanta Vietnam Veterans Golf Tournament

The cost to sponsor a hole this year is \$300. Dan Ergle motions to sponsor a hole, 2nd Susan Smith. All in favor. Motion carries.

Golden Hammer

The Golden Hammer Committee is scheduled to meet and begin planning the next event. A candidate has been selected and there has been some interest by the candidate's employer to sponsor part of the event. The committee is also going to look at several different venues for the event.

Asking MAL's to join Chapter

Bob has suggested sent a letter to all MAL's (members at large) in the south east region asking them to join chapter 14. This would be big benefit to the chapter as it would increase the dues collected and give us more votes at convention since MAL's each have 1 vote. It would also give the MAL's the ability to use the chapter to help earn point towards recertifying.

Awards

The Miami chapter was the only chapter in the S.E. to win an award. This was most likely due to the complexity of the paperwork and time consuming submission requirements. It was recommended that someone contact national and suggest that they streamline the submission process.

CII Survey

Bob asked each board member to please read and fill out the survey.

Minutes of the August 7, 2008 Board Meeting (cont'd)

Odds & Ends

A once yearly night meeting was again placed on the table for discussion. This would be an officer installation as well as meeting for those members that are unable to attend lunch meetings. Dan was award Certification Person of the year at the Convention. Congratulations Dan.

Next Meeting

The next meeting will be in first week in November. Bob will schedule it and send a notice to the board.

Adjournment - **The meeting was adjourned at 1:10pm**

Respectfully submitted,



Brett Withers, CPE



ASPE Atlanta Chapter 14 Officers

2008-2009

President, Robert W. Peppel, CPE
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Peppel & Peppel, Inc.

First Vice President

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Madsen Kneppers & Assoc. Inc

Second Vice President

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David Laminack
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McCarthy Building Companies

ASPE Atlanta Chapter 14 Board Members 2008 - 2009

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